

**Nicole Energy Marketing of Illinois, Inc.**  
**ARES Certification Application**  
**Attachment A6**  
**(Resumes of Key Personnel)**

**Nicole Energy Marketing of Illinois, Inc.  
ARES Certification Application  
Attachment A6**

Resumes of Key Personnel

**Fred Fulson – President**

Under Mr. Fulson's leadership, NEMI now offers energy management services, natural gas and electricity to Fortune 1000 and Fortune 500 companies, major universities and metropolitan cities. Additionally, Fred is the founder and director of Nicole Gas Productions, Ltd., a natural gas production and drilling company.

Fred brings over 28 years of leadership experience in industries such as: energy, manufacturing, computer science, retail food, publishing and human resources. With his skills he has created, developed, and implemented joint venture opportunities with major corporations, while developing solid business partnerships. These partnerships have proven profitable for both NEMI and its clients.

Previously, Fred was founder and president of Micronet Computers and Services, Inc. He also established and managed a training center for small businesses throughout the state of Ohio that provided finance, forecasting, federal/state procurement, public relations, and technological client counseling services. During his career he was recognized as a buyer, manager and sales representative for various Fortune 500 companies.

Fred also serves as a government consultant and lobbyist (Agent #2290). He has three years of study toward a Bachelor of Science degree in Business Administration from Wayne State University.

**Edward Payne – Vice President**

Ed Payne possesses over eight years' sales experience, most recently in natural gas and electric sales. With stellar performance at companies such as Pacific Gas & Electric (PG&E), and Santanna Natural Gas, Ed is now responsible for the company's Illinois market. Ed's sales expertise has resulted in key energy accounts with large volumes that were acquired by developing strong customer relationships. Also included in Ed's background is recruitment, training and budget development.

Ed holds a BS degree in Management from Olivet Nazarene University, Kankakee, Illinois, and an AS from Wilbur Wright College, Chicago, Illinois.

**Ron Barnett - Energy Marketing Consultant**

Ron Barnett joins Nicole Energy from American Electric Power in Columbus, Ohio. Ron possesses over seven years' experience in the energy industry, most recently as a Marketing Advisor. In this capacity he was responsible for new business development, key accounts and special projects. Prior to that, he was involved in customer service for American Electric Power, managing billing and metering for key accounts. Ron also served as an Energy Management Advisor for off-peak metering programs for AEP, where he managed accounts watching for energy use and energy conservation.

Alternative Retail Electric Supplier (ARES) Application

Ron holds a BS degree in Business Administration from Bowling Green State University in Bowling Green, Ohio.

Ron is responsible for buying power and corporate load management, as well as, regulatory, utility, and tariff issues.

**Bonnie Cureton – Energy Consultant**

Bonnie Cureton is an Energy Consultant and government liaison. An Industrial Engineer, her background with Virginia Power, CNG, Louisiana Gas Service and East Ohio Gas provides her with 16 years in the energy industry. She has expertise in deregulation, energy asset optimization, supply acquisition and management, and marketing. Additionally, she has managed direct sales and service for wholesale power and new product implementations, and created risk-hedging tools. Ms. Cureton is a certified Industrial Gas Consultant and Cost Control Analyst.

**Bill Waller - Energy Consultant**

Bill Waller is an energy consultant for Nicole Energy Marketing of Illinois, Inc. with more than thirty-two years' experience in the energy industry. He has worked as an Independent Landman on behalf of various principals, both major and independent, to develop prospects by acquisition of new properties in Oklahoma, Texas, Kansas, and Arkansas.

Bill was formerly the Division Land Manager for Sunoco Energy Development Company where he managed over 700,000 acres for geothermal, uranium, and oil shale exploration and development. From there he moved to CNG Development Company as the Manager of Land and Contracts, managing over 1.5 million acres of oil and gas property. He has also worked for Consolidated Gas and Columbia Gas in senior management positions. Bill now owns and manages his own company, specializing in oil and gas leasing acquisitions, drilling program development, asset acquisitions and property analysis.

Bill holds a BS degree in Business/Pre-Law from the University of Oklahoma, and has also attended Duquesne University, in Pittsburgh, Pennsylvania. He is a member of the Independent Oil and Gas Associations in New York, Ohio, West Virginia and Pennsylvania, and is the former National Director of the American Association of Professional Landmen.

**Kevin Smoot**

Kevin Smoot, CPA, is the Controller for the Nicole Energy conglomerate. He has over 15 years' accounting experience in banking and finance. His background includes commercial lending and credit, branch management, and tax accounting. Kevin has also been an instructor for the American Institute of Banking and Columbus State Community College, teaching introductory and intermediate accounting and banking and finance courses.

**DeAnne Barnett**

DeAnne Barnett is the Accounting Manager for the Nicole Energy conglomerate. She has over several years of work experience in the areas of accounting and finance. Her work experience includes database management for insurance and government auditing firms.